

## Message Text

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PAGE 01 MOSCOW 07121 211327Z

ACTION SP-02

INFO OCT-01 EUR-12 IO-13 ISO-00 PM-04 NSC-05 SS-15

CIAE-00 INR-07 NSAE-00 MC-02 L-03 EB-07 OMB-01

TRSE-00 AID-05 IGA-02 ACDA-07 /086 W

-----211337Z 123382 /50

P R 211134Z MAY 77

FM AMEMBASSY MOSCOW

TO SECSTATE WASHDC PRIORITY 7691

INFO AMCONSUL LENINGRAD

USMISSION USUN

USMISSION GENEVA

USMISSION NATO

JCS

DOD/ISA

C O N F I D E N T I A L MOSCOW 7121

E.O. 11652: GDS

TAGS: MASS, UR, US

SUBJECT: U.S. ARMS SALES POLICY: FOLLOW UP WITH SOVIETS

REF: (A) MOSCOW 7107, (B) STATE 115409, (C) STATE 115395, (D) STATE 115244

1. CHARGE PROPOSES TO CALL ON DEPUTY FOREIGN MINISTER KORNIYENKO NEXT WEEK TO FOLLOW UP POL COUNSELOR'S PRESENTATION ON THE PRESIDENT'S NEW POLICY ON ARMS TRANSFERS, AND TO LEAVE NON-PAPER BASED ON TALKING POINTS.

2. SINCE SOME OF THESE POINTS SEEM TO BE DIRECTED MORE AT COUNTRIES WITH WHICH WE HAVE ARMS SUPPLY RELATIONSHIPS THAN AT ADVERSARIES LIKE THE USSR, WE PROPOSE, WITH DEPARTMENT'S CONCURRENCE, TO EDIT THE POINTS AS FOLLOWS:

A. REF C PARA 4, INCLUDE IN FULL

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PAGE 02 MOSCOW 07121 211327Z

B. REF D PARA 7 A, INCLUDE IN FULL

C. REF D PARA 7B, INCLUDE IN FULL DOWN TO SUBHEADING "MAINTAINING RELATIONSHIPS". OMIT THIS SECTION AS WELL AS NEXT SECTION UNDER SUBHEADING "FULFILLING COMMITMENTS".

D. REF D, PARA 7C, INCLUDE FIRST THREE "TICKS" UNDER

SUBHEADING "DOLLAR VOLUME REDUCTIONS." OMIT REMAINDER  
OF THIS SECTION AND ALL OTHER ITEMS DOWN TO LAST SUB-  
HEADING "STIMULATION OF ARMS TRANSFER REQUESTS."

E. INCLUDE THIS LAST SUBHEADING AND FOLLOWING POINTS IN FULL.

3. IF DEPARTMENT WISHES TO VARY THIS FORMAT, OR TO  
INCLUDE OR DELETE ADDITIONAL POINTS, PLEASE LET US KNOW  
ASAP. CHARGE PLANS TO STRESS, AS POL COUNS DID, THE  
NECESSITY FOR RECIPROCITY, AND SPECIFICALLY FOR SOVIET  
RESTRAINT, IF THE PRESIDENT'S POLICY IS TO SUCCEED IN  
ITS OBJECTIVES OF REDUCING THE FLOW OF SOPHISTICATED  
WEAPONS AND OF IMPROVING THE CONDITIONS FOR INTERNATIONAL  
PEACE AND STABILITY. MATLOCK

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## Message Attributes

**Automatic Decaptioning:** X  
**Capture Date:** 01-Jan-1994 12:00:00 am  
**Channel Indicators:** n/a  
**Current Classification:** UNCLASSIFIED  
**Concepts:** ARMS, SALES, POLICIES  
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**Decaption Date:** 01-Jan-1960 12:00:00 am  
**Decaption Note:**  
**Disposition Action:** RELEASED  
**Disposition Approved on Date:**  
**Disposition Case Number:** n/a  
**Disposition Comment:** 25 YEAR REVIEW  
**Disposition Date:** 22 May 2009  
**Disposition Event:**  
**Disposition History:** n/a  
**Disposition Reason:**  
**Disposition Remarks:**  
**Document Number:** 1977MOSCOW07121  
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**Drafter:** n/a  
**Enclosure:** n/a  
**Executive Order:** GS  
**Errors:** N/A  
**Expiration:**  
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**Original Handling Restrictions:** n/a  
**Original Previous Classification:** n/a  
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**Previous Handling Restrictions:** n/a  
**Reference:** 77 MOSCOW 7107, 77 STATE 115409, 77 STATE 115395  
**Retention:** 0  
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**Review Markings:**  
Margaret P. Grafeld  
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